

# Application Cont.

What are the goals for your dairy business in the next five years?

Why do you feel Foremost Farms leadership training is critical to your future?

## Reference

Name of reference: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

Attach a letter of recommendation from your reference (Ex: a county agent, cooperative manager or board member, teacher of vocational agriculture or other community leader.)

Signature of Applicant \_\_\_\_\_

Date \_\_\_\_\_

Applicants will be notified of acceptance by  
January 31, 2015

## Cooperative Leaders (Second Class 2012-2014)

*The Cooperative Leader program is limited to 20 individuals (couples or singles welcome). In its second three-year class, 14 individuals participated in the program. Here they are:*

- Steve & Stacy VanDerLinden, Athens, Wis.
- Dan & Holly Loew, Byron Center, Mich.
- Kyle Thompson, Barneveld, Wis.
- Chris Davis, Wisconsin Dells, Wis.
- Jeff Schmitt, Fort Atkinson, Iowa
- Greg Paplham, Kewaunee, Wis.
- John Jacobs, Krakow, Wis.
- Michael Clay, Shelbyville, Ind.
- Ken Lezow, Rio, Wis.
- Brittany Spurley, Linden, Wis.
- Cory McKelvey, Lancaster, Wis.
- Mark Ulness, Valders, Wis.

## What you'll learn

- An advanced level of understanding about cooperative principles and the role of cooperatives in the processing and marketing of milk
- An appreciation for the challenges and opportunities that face the global food industry
- A good understanding of Foremost Farms' business goals, objectives and strategies
- Effective techniques for communicating thoughts and ideas one-on-one or in groups
- How to network with fellow producers and solve issues of mutual concern



# Be a Cooperative Leader!

Foremost Farms USA<sup>®</sup> is gearing up for another class of cooperative leaders. Join in 2015 and be part of a three-year development program for the next generation of Foremost Farms leaders. See what our CL program has to offer you!





# Program Description

(Three-year program)

- Attend training session in conjunction with Foremost Farms' board meeting
- Attend the National Milk Producers Federation Young Cooperator Meeting held in Washington, D.C.
- Network with Foremost Farms staff and peer dairy farmers from all over the United States
- Complete an assignment that enhances the image of the dairy industry and Foremost Farms
- Attend the Professional Dairy Producers of Wisconsin's Managers Academy



### To participate in the Cooperative Leaders program you must be:

- A member-owner of Foremost Farms or in partnership with a member
- 22-45 years old
- Enthusiastic about dairy farming
- Interested in helping Foremost Farms succeed
- Trustworthy; honest and conduct business with integrity
- Confident, positive about the future
- A thinker; inquisitive

## Cooperative Leaders Program Application Form

Submit by December 31, 2014

Mail, fax or e-mail completed application to:  
 Foremost Farms USA  
 Attn: Laura Mihm  
 Baraboo, WI 53913-8115  
 Toll free: (800)362-9196, Ext. 8798  
 E-mail: [laura.mihm@foremostfarms.com](mailto:laura.mihm@foremostfarms.com)  
 Fax: (608) 355-6790  
 Attach additional sheet if necessary.

### General Information

Full name: \_\_\_\_\_

Mailing address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

E-mail: \_\_\_\_\_

Cell phone: \_\_\_\_\_ Landline: \_\_\_\_\_

Birth Date (MM/DD/YYYY): \_\_\_\_\_

### Employment/Business Information

Present occupation: \_\_\_\_\_

Describe your current employment responsibilities/ or business operation: \_\_\_\_\_

### Involvement/Future Goals

Other than your employment/business, how are you involved in the dairy industry?

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"I thought the program was very educational and I was able to meet a lot of people in the industry. It helps you understand and see more of what people in the world know and think, and how to address the issues. I have also made a lot of friends that I will keep in touch with."

- Michael Clay, Shelbyville, Ind.

- Apply before December 31, 2014
- Applications available at [www.foremostfarms.com](http://www.foremostfarms.com) in the Member Benefits section
- If you have any questions, contact Laura Mihm, corporate communications manager, at (800) 362-9196, ext.. 8798, or send an email to [laura.mihm@foremostfarms.com](mailto:laura.mihm@foremostfarms.com)